

# لإتمام صفقة شراء تحت إشراف مستشاري





مدخنت يتلاو، (BPS) لامألأ تايلمع تامدخ ميديقت لاجم يف ءخسار ءكرش نم أماع 19 لصفب. ذاوحتسالل ءحاتم، ءقاطلال عاطق يف ءزراب ءالمع ءءاق لالخنم قوسلال يف ءيوق ءعمس ءانب نم ءكرشلال هءه تنكمت، ءربخال يف ايجولونكنكئلال لعل ءمئاقلالو ءءوچلال ءيلاع تايلمعلا ءراءل لولح ميديقت 433 لالخنم تايلالو 10 يف ءكرشلال لمعت. ليلزاربلال يف ءءءعتم تايلالو ءءونتم تاااريل ءءاقو ينطو راشتناب ءكرشلال عتتمتو، ءمدخلل ءءقوم

**TARGET PRICE**

\$ 25,000,000

**GROSS REVENUE**

\$ 16,800,000

**EBITDA**

\$ 3,000,000

**BUSINESS TYPE**

Services

**COUNTRY**

ليلزاربلال

**BUSINESS ID**

L#20250819

**م(2021-2024) 3.5% ءبسنب بكرم يونس ومن لءءم: تءباث ومن**

**ءيكرم رالوونويلم) تاااريلال يفاص:**

o 2021:\$15.0M

o 2022:\$18.5M

o 2023:\$16.8M

o 2024E:\$16.7M

**كالهتسالالو كالهالو بئارضلالو ءئاوفلال لبق ءابراأل اشماه**

**ءافطالالو:**

o ءرقئسم ءيءبر لعل لءي امم، 18.5% و 13.7% نيب ءوارئت

قئارطئالئ ربع لامألأ تايلمع ءراءال ءلماشالولول ءكرشلال رفوت ءيساسأ:

1. عقوقولال يف مءءلاو ءرشابملاءالمعلاء ءكراشم - ءيصخشلال ءمدخلال
2. مءءلاو، ءالمعلاء ائاراسفئساعم لماعئلال - لاصلئال زكرم تايلمع، يواكشلال ءراءالو، ينفلال
3. ءبقرامو، قيقءءلالو، ءيفللخال بئاكمل ءءلالع ام - يراءال مءءلال، لائئملال

ءاهلامعأ ءطفءم لمئشئ:

- ماطنلال لمكئو ءلماعلال يوقلال قيسئئ: تايلمعلا ءراءال
- يف زيمئلال نامضل لائئملاء ءءءارموقيقءءلال: تايلمعلا ءبقرام، ءمدخلال
- تاابللال ءءلالع مو، ائاراسفئسالا ءءلالع ام: ءالمعلاء ءمدخ ءراءال، ينفلال مءءلاو
- ءءوچ زيزعئلالعالمعلاء يواكش عم يءه نمملاء لماعئلال: يواكشلال لء، ءمدخلال
- يلعفلال قوقلا يف ءاءال ءبقرام: ءلمكئملاء تامءءلال ءراءال، ءءافلال ءبئئو

ةدعاق عم، ليليزاربل اءان اعيمج ي ف تايالو 10 ي ف ءكرشل ل م عت  
تاداري ل اديلوت رثكال قطانم ل لمشت. ديج لكشب ءعزوم تاداري  
يلي ام

- 2024 تاداري ايلامج ا نم 28.3% - (CE) ارايس
- 17.5% - (BA) اهاب
- 15.0% - (PE) وكوبمانري ب
- 11.0% - (ES) وتناس وتيري بسا
- 9.6% - (GO) سايوع
- 5.9% - (MA) واهنارام
- 5.3% - (RN) يترون ودي دنارغ وير
- 3.2% - (RJ) وريناج يد وير
- 2.2% - (MT) وسورج وتام
- 2.0% - (MS) لوس ودي وسورج وتام

- تامدخ ل اجم ي ف اهب فرتعم ءءارة كرش: قوسلا ي ف يوق روضح  
ءقاطلا عاطقل ءيراجتلا لامءالا معد
- ءناعتسالل ءدءعتم ل بانوجلل ءطغت: ءعونتم تامدخ ضرورع  
ءيراجتلا تاي لمعلل ءيجراخ رداصم ب
- 10 ي ف افطوم 2,870 وءمدخلل اعقوم 433: ءءسار ءيتحت ءينب  
تايالو.
- ءيمقرلا لولحلل مءدختسا: ايءولونك تلالل عءاقءه  
ءمدخلل ءءافك زيزعتل ءمدقتم ل
- ي ف ومنلل ديج ءضو ي ف: ءسوتلا ءينام او ءسوتلا ءيلباق  
ءءءء ءيراءج قطانمو تاعانص

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