

ةيراقعلا ةطاسولا





TARGET PRICE

\$ 40,000,000

GROSS REVENUE

\$ 13,000,000

EBITDA

\$ 4,000,000

BUSINESS TYPE

Financial Services

COUNTRY

كيسكالم

BUSINESS ID

L#20251013

هيسيسئرة طاسو ةصنم ىلع ذواحتسالىل ةيرصحه ةيرامثتسا ةصرف مّدقّت
عفترمال بلطلال تاذ تاراقعلال ةيرصصختمو ايجولونكتلاب ةمّوعدم ةدئار
BI Analytics & Consulting ةكرش كراشت .كيسكالملا ايام اريفي في
ةربخلال لئارشابمّ الوصو رفوي امم ،هذه عيبلال ةيلعملل يرصحه راشتسمك
ةيفارتحالال تاقفصلال ةرادوا لاجمل اذه في ةيوقلل

يذيفنت صخلم

ديزت ةيلغيشت ةربخب عتتمت ةنميهه ةيسيسئرة طاسو ةصنم كلتمت
رثك لئيثمتل ةيرصصحت اقووق كلتمتو ةيلغيشتل ةربخلال نمّ اماع 15 نع
اريفي في اّطشنّ اعورشم 20 نم رثكأل دتمي يذال اهنوزخم نم 90% نم
ىلع ةمئاقلا ةمدقتمل ةالمعلال تاقالاع ةرادا ةمظنأ مادختسا لال خ نم .ايام
مدقت ،كراشم طيسو 20,000 زواجتت ةيملاع ةكبشو يعانطصالال ةاكذل
ايجولونكتلال ىلع دمّتعت ةءافكلال ةيللاع ةيمقر تاعيبم ةيلعملل ةكرشل
معدت .ةيديلقتل تالال كولا في اهل لئيثم ال تالماعم ةعرسمّ ةلأ ةيمقرلل
لملاكتو ،ةيمقرلل تالمعلال تاعوفدملاو ،دُعْب نع قالغلل تايلمع ةصنم
نيرتشمال نم عساو جيزمل ةسلس ةمدخ رفوي امم ،يمقرلل لمعلال ريس
نيلولودلاو نيليلحلمال

ةيرامثتسالىل حمالمال زربأ

- **مئاقو نم 90% نم رثكأل ةيرصحه قووق :نوزخممال في مكحتل**
باعيتسا تالدمو قوسلال ريعست ةوق حيتي امم ،ةيدجلال يئابمال
ةعراستم
- **ءادلأ ةيللاع ةاطسو ةكبش :ريوطتلال لباقلا تاعيبملا كرحم**
ددعتم تاعيبم دعاسمب ةمّوعدم (كراشم طيسو 20,000 نم رثكأ)
ةينازيم) يمقر قيوست كرحمو يعانطصالال ةاكذل لبلمعي تاعلل
(عباتم فلأ 200 نم رثكأو ،يكيرمأ رالود فلأ 600 غلبت ةيونس
،أموي 20 ىلإ 10 نم ةيجذوملل تاعيبملا ةرود :**عيرسلا ليوحتلا**
Zoom و DocuSign دوقعو DocuSign دوقعو ةيضارتفا تالوجب ةمّوعدم
ريفتشتل معدت يّتل قالغلل تايلمعو onboarding
- **رالود نويلم 13 2024 ماع في تاداريلا غلبت :ةيوق ةيلام تانايب**
كالهلالو بئارضلاو دئاوفلل مصخ لباق حابرا شماوه عم يكيرمأ
ةيونس تاعيبم 28-32% ةبسنب تاعاطقتسالىل كالاهتسالىل
رالود فلأ 250 رعسلا طسوتم) دحو 550 و 500 نيّب حوارتت تادحولل
(يكيرمأ).
- **نيّب حوارتي تاداريلا عقوقتم بكّرم يونس ومن لددم :ومنلا قافأ**
في عسوتل نم تاداريلا في ةدايز عم ،(م 2028 - م 2025) 30% و 22
وتريبو ،اجاب) ةيدجلال يفارغلل رشنل تايلمعو ،بيبانألا طوطخ
SaaS CRM ةالمعلال تاقالاع ةرادا نم لخدلا قيقحتو ،(اترالاف
ةالمعلال تاقالاع ةرادا ماطن رفوي :**ةيوق ةيراجت ةمالعو ةينقت**
،آيلاع آلويحت ةصاخ ةيكلم ناكولممل يعانطصالال ةاكذل دعاسمو
الّباق آيّمقر آقيوستو ،ةءافكب نيّلمتحمال ةالمعلال طاقتللو
رارمتساب قوسلال ريفياعم نم ىلعأ ةيعامتجالا ةكراشملا ريوطتلال

- نك مي قدنخ عم ةزيمتم ةناكم ةصنملا لتحت :قوسلا يف ةدايرلا
قوسلا يف ةقثلاو ةيرصحلاو ايجولونكتلا ىلع ينبم هنع عافدلا
- ةمكوحو ةيعامتجالاو ةيئيبلا ةمكوحلاب مازتلالا
،الوأ ةيمقرلا تالماعملل ةيولوألا تايلمعلا ي طعت :تاكشرلا
ن.يروطملا عم ةلوؤسملا تاقالعل او ،ةيفافشلاو ،جامدال او

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