

"ريرح لا قيرط": ةيتحت تةينب تايتسجولل تابل طلا ةيلتو



MERGERSCORP

تسليم و عمل اى وس م ي ل ع ط ي س و ل ا د د ع م ت ل ل ا ط ل ا ق ي ل ت و ت ل ي س ج و ل ق ي ت ح ق ي ب : " ر ي ر ل ا ق ي و " TARGET PRICE \$ 74,000,000

ربع بلطل او ضرع ال ن ي ب ي ل ك ي ه ل ل ل خ ل « ي ا و ت ي ج ك ل ي س » ع و ر ش م ج ل ا ع ي ل ا ل خ ن م و . (EAEU) ي س ا ر و ا ل ا ي د ا ص ت ق ا ل ا د ا ح ت ا ل ا و ن ي ص ل ا ن ي ب ي ر ا ج ت ل ر م م ل ل ا خ ا د ا ي ج و ل و ن ك ت ل ا ب ة م و ع د م و ة ث ي د ح ع ي ز و ت و ة ي ت س ج و ل ة ص ن م ء ا ش ن ا ن م ع و ر ش م ل ا د ي ف ت س ي ، (SEZ) س و غ ر و خ ي ف ة ص ا خ ل ا ي د ا ص ت ق ا ل ا ة ق ط ن م ل ا ، ع ف ت ر م ل ا ي ح ب ر ل ا ش م ا ه ل ا ت ا ذ د و د ح ل ل ة ر ب ا ع ل ا ة ي ن و ر ت ك ل ا ل ا ة ر ا ج ت ل ا ع ر س ك ك س ل) د ي ح و ل ا ط ا س و ل ا ي ث ا ل ث ل ا ي د و د ح ل ا ن ا ي ر ش ل ا ي ف ل م ع ي ا م ن ي ب ن ي ص ل ا ط ب ر ي ي ذ ل (ط ا س و ل ا د د ع م ر و ب ع ل ا و ، ة ي ر ب ل ا ق ر ط ل ا و ، ة ي د ي د ح ل ا . ا ق ا ط ن ع س و ا ل ا ي س ا ر و ا ل ا ي د ا ص ت ق ا ل ا د ا ح ت ا ل ا ق و س و ي ط س و ل ا ا ي س ا ب ة ر ش ا ب م ر و غ ش ل د د ع م ب ز ي م ت ي ة ي س ف ا ن ت ل ا د ي د ش ي ل ح م ي ت س ج و ل ق و س ب ة م و ع د م ر ب ا ع ل ا ل ق ن ل ا ت ا ي ل م ع ل ي و ح ت ي ل ع ة ص ن م ل ا ل م ع ت ، ر ف ص ل ا ن م ب ر ت ق ي ي ف ت ا ب ل ط ل ا ذ ي ف ن ت ل د ئ ا ع ل ا ي ل ا ع و ل م ا ك ت م م ا ط ن ي ل ا ة ي د ي ل ق ل ت ل ا د و د ح ل ل ة ي ك ر م ج ل ا ق ط ا ن م ل ا .

GROSS REVENUE

\$ 125,000,000

EBITDA

\$ 3,120,000

BUSINESS TYPE

Logistics Company

COUNTRY

ناتس خازاك

BUSINESS ID

L#20261173

ق ي ر ل ل ا ت ل م ا ع م ل ا ر ي ا ع م و ق ي ل ا م ل ا ر ي ا ع م ل ا

ف د ه ت س م ل ا ي ص خ ش ل ا ف ل م ل ا	ة م ي ق ل ا	ة ي ل ا م ل ا ت ا ر ش و م ل ا
ة ي ر ا ي ع م ل ا	ة ي ج ي ت ا ر ت س ا ل ا و	
ى ل ع ط ا س و ل ا د د ع م ر ي و ط ت	74.07	ي ل ا س ا ر ل ا ق ط ن ل ا ت ا م ا ن ت ل ا
ت ا س س و م ل ا ي و ت س م		
ب س ح ل د د ع م ل ا ي س ا س ا ل ا م ي ي ق ت ل ا	8.24	ي ل ا س ا ر ل ا ق ط ن ل ا ت ا م ا ن ت ل ا
ر ط ا ح م ل ا		
ع و ر ش م ل ل ي ل خ ا د ل ا د ئ ا ع ل ا ل د د ع م	20.24%	(IRR) ي ل خ ا د ل ا د ئ ا ع ل ا ل د د ع م
ن و ي د ن و د ب		
ة ط ي س ب ل ا د ا د ر ت س ا ل ا ة ر ت ف	5.2	ق ي ن
ت ا م د خ و ، ل م ا ك ت م ل ا ن ي ز خ ت ل ا		
ص ي ل خ ت ل ا و ، ت ا ب ل ط ل ا ة ي ب ل ت	3PL و 4PL	ن ي ب ن ي ج ه ج ذ و م ن
ت ا ع د و ت س م ل ا ي ف ي ك ر م ج ل ا		
ة ي ك ر م ج ل ا		
ر و ب ع ل ا) ة ي س ي ر ل ا د و د ح ل ا ة ب ا و ب		
د ا ح ت ا ل ا و ن ي ص ل ا ن ي ب ر ش ا ب م ل ا		
(ة ي ق ر ش ل ا ا ي س ا ل ا ي د ا ص ت ق ا ل ا		
ت ا ي ل م ع و ، د و د ح ل ا ر ب ع ة ر ا ج ت ل ا		
ق ي ر ل ل ا (B2B) ي ل ا ق ط ن ل ا د ئ ا ع ل ا		ي ل ا ق ط ن ل ا د ئ ا ع ل ا
ة ي ن و ر ت ك ل ا ل ا ت ا ص ن م ل ا و ع ث ا ب و		

ق ي ر ل ل ا ق ي ر ل ل ا ق ي ر ل ل ا ق ي ر ل ل ا

- ي ف ة ي س س و م ل ا ت ا ع د و ت س م ل ل ا ة ي ل ا م ج ل ا ل ا ي ج ا م ل ا ل ا ل ا ر ي د ل ا ر ج م
- ن و ي ل م 1.4 ي ل ا و ح غ ل ب ت ث ي ح ، ر ي ط خ ل ك ش ب ة ف ل خ ت م ن ا ت س خ ا ز ا ك
- 0.5% ز و ا ج ت ي ا ل ي ل ك ي ه ر و غ ش ل د د ع م ب ل م ع ت و ، ع ب ر م ر ت م

- ل قن تاقوا ن م ن ي ص ل ن م ة م د ا ق ل ة ي ل ا ح ل ة د و ر ا ط ل ل ا ل ا ل ا ق ا ف ع ي ن ة م ا ح ل م ل ا
6 إ ل 3 ن م ا ه ط س و ت م غ ل ب ي ، ة ط ق ن إ ل ة ط ق ن ن م و ة أ ر ج م ر ب ا ع
ك ل ي س « ة ك ر ش ل ة ي ك ر م ج ل ا ة ي ت ح ت ل ا ة ي ن ب ل ل م ع ت . ع ي ب ا س أ
« ر ي خ أ ل ل ي م ل ا » ي ف م ي ل س ت ل ا ة د م ص ي ل ق ت ي ل ع « ي ا و ت ي ج
ن م ر ي ب ك ل ا ب ق إ م ا م أ ب ا ب ل ا ح ي ف ي 5 م م ي ب ا م ي ل ا ي م ي ل ق ل إ ل م ي ل س ت ل ا و
ن و ز خ م ل ن ا ر و د ة ع ر س ة د ا ي ز و ن ي ك ل ه ت س م ل .
- س و غ ر و خ ي ف ة ص ا ح ل ا ة ي د ا ص ت ق ا ل ا ة ق ط ن م ل ر ا ط إ م ط ل ل ا م ل ل ا ل ا ل ا ي ن ي ج
ع ي ز و ت ل ا ق ط ا ن م ن م ب ر ق ل ا ب م ه ن و ز خ م ن ي ز خ ت ن ي ي ن ي ص ل ا ن ي ر د ص م ل ل
ا م ، ة ي ك ر م ج ل ا ة ب ا ق ر ل ا ت ح ت ن ي ز خ ت ل ا م ا ط ن ل ط ي ف ة ي ك ا ل ه ت س ا ل ا
م و س ر ل ا و ت ا د ر ا و ل ا ي ل ع ة ف ا ض م ل ا ة م ي ق ل ا ة ب ي ر ض ع ف د ل ي ج أ ت ي ل ا ي د و ي
ة ل ح ر م ي ف ة ي ر ا ج ت ل ا ة ي و س ت ل ا م ا م ت إ ي ت ح ل م ا ك ل ك ش ب ة ي ك ر م ج ل ا
ة ق ح ل .
- (4PL) ع ا ر ل ش و ا و (3PL) ع م ر ر ا ج ا ف ر م ا ك ي ن م ا ه ط س و ت م ا ح ل م ل ا م ا ح ل ا ل ا ل ا ت م ا ح ل ا ر ي غ ت ا ر ق ل ا
ا ج م ي ف ة ي ل ح م ل ا ت ا ر د ق ل ا د ي ا ز ت م ل ك ش ب ل و ك ن ي ت ل ا و ك ي ت س و د و
ل ق ن ل ا ي ل ع د ا م ت ع a ل ا ض ر ف ي ا م ، ة ف ا ض م ل ا ة م ي ق ل ا ت ا ذ ة ل و ا ن م ل
ا ي ل ح م ة ف ا ض م ل ا ة م ي ق ل ا ق ي ق ح ت ن م ا ل د ب ي س ا س أ ل ا ر ب ا ع a

ح ل ب ر ا ح ل إ ت ا د ا ر ي ل ا ل ي و ج و ة م ي ق ل ا ق ل خ م ل ي س

ل ا ل خ ن م ة د ح و ل ل ة ي د ا ص ت ق a ل ا ي و د ج ل ا ز ي ز ع ت ف د ه ب ة ر د ا ب م ل ا ه ذ ه م ي م ص ت م ت
ق ي س ن ت ل a ي ل ا ط ي س ب ل a ن ي ز خ ت l ن م ء a ل م ع a ت ا م د خ ل ي ج ي ر د ت l ل ا ق ت n a l a
د ي ر و ت l ة ل س ل س ل ل م a ك l a

[Basic 3PL Warehousing: US\$7 / m²]

?

[Value-Added Fulfilment (Sorting/Pick-Pack/Multi-Temp): US\$12 / m²] (+71% Revenue Expansion)

?

[Integrated 4PL Solutions (Customs, Cross-Docking & Tech Integration): US\$18 / m²] (+157% Revenue Expansion)

- ن ح ش ل a ة د ا ع إ و ع ف ت ر م ل a ن ا ر و ل م ل a ل ا م ا ح ل ا ل ا ل ا ل ا ل ا ل a ل a ل a ل a ل a
ت ا ج ر د ة د د ع ت م و ة ي س ا ي ق l a ة ي ن ي ز خ ت l a ت ا ح a س م l a ر ب ع ة ي ر س l a
ة ر ا ر ح l a .
- ع ا و ا ح م a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a
ع ا و ا ح م a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a
ع ي ب l a ت ا ص ن م ع م ر ش a ب M l a ل M a ك T l a و ، ت a ق ص ل M l a
- ح ن ا و ل l ل a ل a ت M a l a و ، ع ق و M l a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a
ت ا ج ر د ة د د ع T l a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a ل a L a
ع ي ر S l a ل a ص ي ل X T l a ت a ي l a و ، ة م ي ط N T l a
- ة ي ا د B l a ن م T a S S و M l a (4PL) ع ا ر ل ش و ا و (3PL) ع م ر ر a ج a ف ر M a K
ي ف د ي ر و T l a ل S a l S ر ب ع ع ز و M l a ن و ز X M l a ن ي س ح T و ، ة ي a ه N l a ي l a
ي S a R a و a l a ي د a ص T Q a l a د a ح T a l a

ي ج ي ت ا ر س ل ا ض ر ل a

1. ة ي ن ي ص l a د و د ح l a ل و ط ي ل ع ة د ي ح و l a ل و خ ط ل ا ق ي ت ا و ع ي ن ي ل M a ك T a
ر ب ع ن ح ش l a ة د a ع إ T a ي l M ع و ، ة ن M a Z T M l a ة ي R B l a Q R ط l a N ي B ع M ج T
ت ا R M M l a T a R a S M و ، ي S a ي Q l a / ض ي R ع l a ض R ع l a T a ذ ة د ي D ح l a K ك S l a
ي K ر M J l a M ي L Q l a إ l a إ ة R ش a B M ي D و T ي T l a T a R a ط M L l a ة R o a J M l a
ي و ي S a l a ي D a ص T Q a l a D a ح T a l l K ر T ش M l a
2. ع ي ز و T l a T a l a ج M ي F l a ل a ة ل ي و ط ة ق و ط ل a ل a ل a ل a ل a ل a ل a ل a ل a
4PL T a M D خ و ، ة R a R ح l a ة ج R د ي F M ك ح T l a T a ذ l o V a l a و ، R ش a B M l a
ة R a J T l a M ج ح و M ن ة ي N a K M إ B ن a ج ي l a ، ة N R M ة ي S a S a س ا D ا و ع ة ي S S و M l a
ة ي N و R T K l a l a .

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